

Press Release

23 February 2015

Shanks signs preferred supplier agreement with largest hospitality organisation in the Netherlands

International waste-to-product business, Shanks Group plc, has signed a preferred supplier agreement with Koninklijke Horeca Nederland ('KHN'), the largest hospitality industry organisation in the Netherlands.

KHN has over 200 branches which represent more than 20,000 catering businesses across the Netherlands. In addition to providing support and advice, KHN secures best value rates for its members, which include bars, restaurants and hotels.

Michael van Hulst, Managing Director of Shanks' Benelux Solid Waste Division, said:

"We are delighted to sign this preferred supplier agreement which is consistent with our strategy to gain share in our target segments and focus our activities in areas where we can be the lowest cost operator. The agreement will not only increase our market presence in the hospitality sector but will also help KHN's members to increase their sustainability and recycling rates through Shanks' innovative waste management solutions."

Lodewijk van der Grinten, Director of KHN said:

"KHN is committed to offering our members best value deals for services whilst encouraging them to drive their recycling rates to ensure any environmental impact is kept to a minimum. We are confident that by working with Shanks, we will be able to achieve this goal."

The preferred supplier agreement was launched to KHN's members earlier this month and will last for three years.

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Notes to editors

Shanks Group is a leading international waste to product business.

The Group uses a range of cost-effective sustainable technologies to make valuable products from what is thrown away. We produce green energy, recovered fuel, recycled commodities and organic fertiliser.

Shanks meets the growing need from public and private sectors to manage waste sustainably without damaging the environment. Our solutions reduce greenhouse gas emissions, recycle natural resources and limit fossil fuel dependency.

Shanks operates in four divisions that reflect its markets: Solid, Hazardous, Organics and UK Municipal. It has operations in the Netherlands, Belgium, UK and Canada and employs around 3,600 people.

For more information, visit: www.shanksplc.com